

Deployment Services

Depend on Toshiba if you want your deployment and installation services done right, on time and on budget

Experience. Trusted Delivery. Results.

Toshiba has a 40 year history of successfully providing a spectrum of end-to-end retail deployment solutions, meeting a variety of rollout needs, timelines and cost requirements for many of the world's leading retail operators.

Leveraging our established global network of Toshiba maintenance resources, combined with dedicated retail store technology expertise, ultimately provides retailers peace of mind. This helps ensure that all systems are installed correctly and that any unexpected issues can be immediately resolved, reducing any mission critical down time or the need to wait for parts.

TOGETHER COMMERCE

Highlights

- Comprehensive deployment solutions and product installation services.
- Multi-vendor technology: Toshiba & OEM equipment.
- Established retail deployment project management experience and expertise – scale as required.
- Single point of contact and online deployment dashboards enhance reporting and visibility.
- Retail experienced maintenance resources ensure quality service delivery and reduce down time.

Successful Deployment: What We Deliver, and Value

Defining, planning, executing, managing and scaling each engagement entails having the right mix of people and resources, combined with the best processes and technologies in place.

Our experienced deployment team and resources enables you to focus on your core business while we handle all of your installation and deployment needs. Solving real deployment challenges helps improve value to the retailers we serve.

Toshiba's deployment and installation (and removal) services expertise helps address your challenges so that your projects are done right, on time and on budget.

Retailer Challenges	Toshiba Deployment Solutions	Retailer Value
Completion of Project on Time, in Scope, on Budget	Best Practices & Project Manager Methodology	Improves Speed, Timeliness, Cost Efficiencies
Complexity of Retail Environment	Proven Capabilities & Unmatched Experience From Retail's First Choice	Minimizes Risk, Ensures On-Time Execution, and Services Being Deployed/Installed As Planned
No Single View of Project Information	Online Reporting & Dashboards	Superior Visibility & Communication
Minimize Down Time in Stores During Installation	Leverages Maintenance Technicians & Resources – Who Already Service Stores	Eliminates Down Time Concerns Provides Immediate Resolution For Any Service Issues
Reduce Time and Issues During Installation	State of the Art Centralized Staging Center	Improves Dependability & Ensures All Equipment, Software, and Integration is Fully Tested/Ready

Toshiba's world-class centralized staging center reduces installation time by pre-assembling equipment, preloading drives, and performing system and peripheral testing before your equipment ever leaves our facility.

A Smarter Way to Manage Time & Cost Objectives

Through years of extensive retail technology deployment experience, we know that each retail enterprise is different and that each deployment engagement has its own unique needs.

Having the right plan and resources in place provides our retailers' with a provider they can depend on to ensure their deployment and rollouts are done right, on time and within budget.

Why is this important?

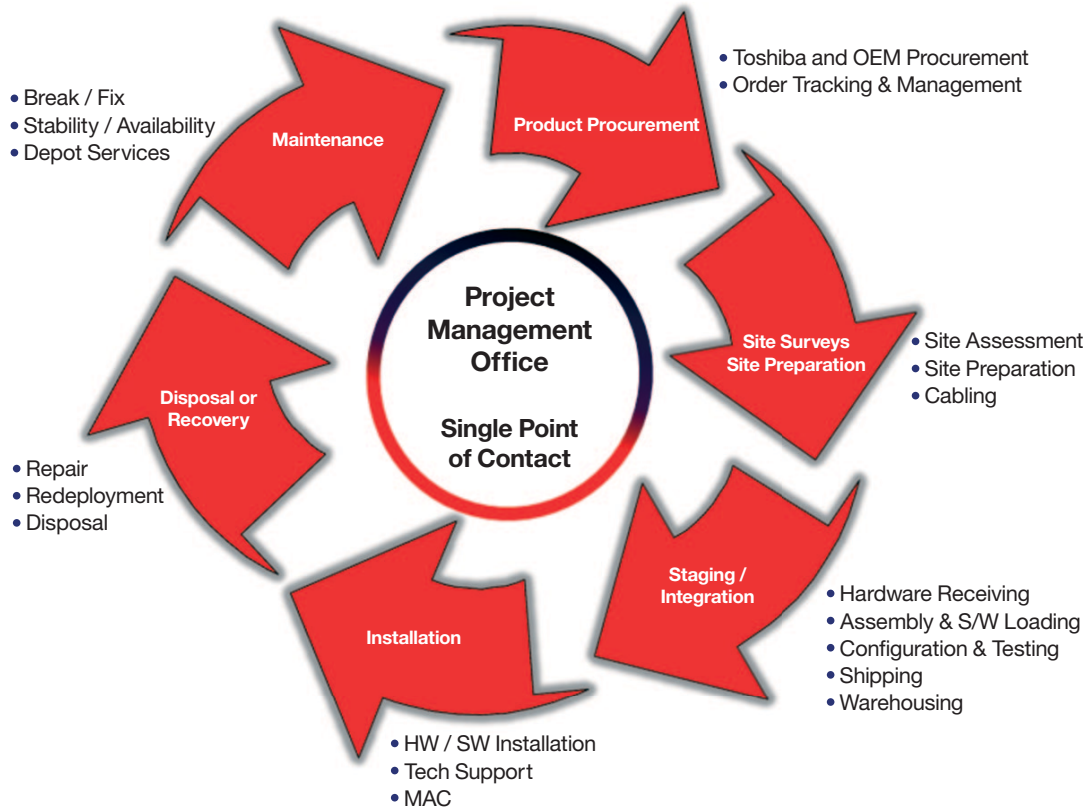
Whether the goal is to rollout 10 stores per week to 100+ stores per week, or to deploy 100 to 10,000+ POS systems within a specific period of time, Toshiba's project management approach, combined with our centralized staging resources, enables us to scale the most demanding deployment requirements.

From rolling out small memory and hard drive updates to handling full POS refreshes, Toshiba's project experts have successfully managed deployment projects for many of the top 10 retailers' worldwide.

Where Others Stop, We Continue

Whether the need is to upgrade existing software and hardware (Toshiba and OEM), or install new equipment and in-store technology, Toshiba's **Lifecycle of Deployment Services** method delivers superior service, delivery control and performance through a holistic project management approach, including a single point of contact.

Toshiba's Lifecycle Deployment Services



Comprehensive Deployment Solutions and Product Installation Services

As a multi-vendor store technology deployment solutions provider (for Toshiba and OEM), Toshiba helps support a variety rollout implementation needs in these key areas:

- Project management services—single point of contact, management of the entire deployment process including reporting and risk management
- Product procurement—Toshiba and OEM
- Process development and documentation—implementation project plan, staging guides and installation guides
- Site surveys—surveying existing cabling and equipment location, wireless coverage for mobile platforms
- Site preparation—perform cabling and wiring
- Equipment staging—integration and consolidation by store (specialized packaging)
- Equipment shipping and delivery—economical and timeliness of delivery
- Pilots—validating implementation processes
- Installation—performed with retail experienced technicians
- Training & installation support—Help desk programs and solutions that support projects
- De-installation, disposal, and recovery—remove de-installed equipment and send to depot for parts reuse
- Escalation plan—issue escalation and resolution

Interested in Learning More About Toshiba's Deployment, Rollout and Installation Services?

Are you currently evaluating POS (point of sale) systems deployment or in-store technology installation services? If so, please contact Toshiba to see if your retail business qualifies for a complimentary Store Technology Deployment Discovery Analysis.

This invitation-only consultation helps determine the optimal deployment methodologies for your particular deployment objectives and needs. Ask your Toshiba sales representative for more information on this or visit us at Toshibacommerce.com for more information about how Toshiba's Deployment Solutions can help your next deployment project.

TOSHIBA

Leading Innovation >>>

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The Toshiba Global Commerce Solutions home page on the Internet can be found at [toshibacommerce.com](http://www.toshibacommerce.com)



Please Recycle

Why Toshiba?

As the world's leading provider of integrated in-store solutions and retail insights, Toshiba Global Commerce Solutions delivers end-to-end solutions for checkout, consumer interactions and retail operations that unlock amazing new possibilities for our clients and shoppers everywhere. In partnership with the Together Commerce Alliance, our global business partner program, we help bring innovation and value to every retailing experience so that you can delight your customers every day, everywhere.

For more information

To learn more about the Toshiba Deployment Services, please contact your Toshiba representative or Toshiba Business Partner, or visit the following website: www.toshibacommerce.com

Additionally, Toshiba Global Commerce Solutions can help credit-qualified clients acquire the IT solutions that your business needs in the most cost-effective and strategic way possible through our global financing partner.

